Implementation

Scope & Overview of Offering

Existing Customer Requirements

Implementation →

Development Scope

- Extension
- Customization
- Configuration
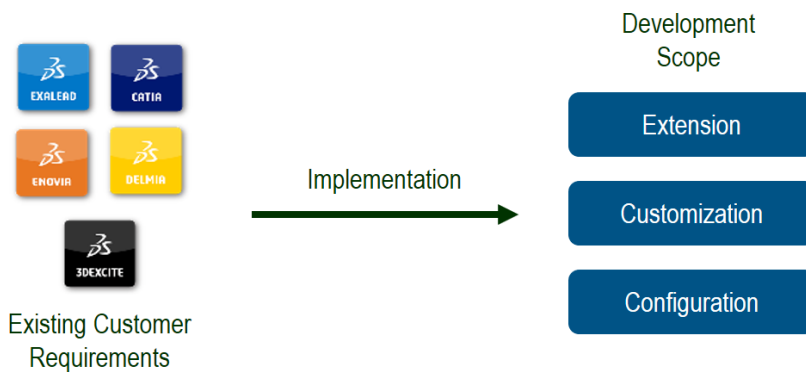
Offer Description

- We provide services to implement customer business processes across Dassault suite of products.

- Our services help in :
  - Implementing OOTB functions
  - Configuring solutions
  - Extending existing functionality
  - Customizing for specific needs

- Best in class talents covering latest **3D**EXPERIENCE DS suite of products

- We adopt best practices and tools, as:
  - Compliance with DS coding guidelines
  - Knowledge capitalization and reusability
  - DS Technology Specific tools
  - Quality framework to ensure first time right.

- We have legacy experience of working on DS technology which is leveraged to ensure scalability, robustness and de-risk any complex implementation work.
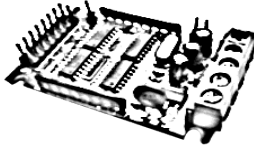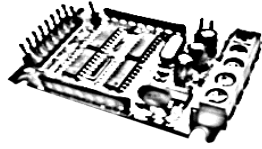
Delivery Framework

Engagement Stage		Execution Stage				Support Stage		
PHASE 0 QUALIFICATION	PHASE 1 BUDGETARY QUOTE	PHASE 2 DELIVERY OF SPECIFICATIONS	PHASE 3 TECHNICAL SPECIFICATIONS	PHASE 4 OFFSHORE TESTING	PHASE 5 DELIVERY FOR CI	PHASE 6 VALIDATION	PHASE 7 CUSTOMER VALIDATION	PHASE 8 PRODUCTION ACCEPTANCE

Responsibility Matrix	Owned by Partner & supported by 3DGS	Owned by 3DGS	Joint Responsibility

Value Proposition

Challenges	How to manage technical risks?	How to protect Margins?	How to deploy 3DEXPERIENCE Platform successfully on time?
	• **3D**EXPERIENCE platform skills • Manage unknown risks with new platform • Specific functionality customization • Complex reporting needs • ROI justification for Implementation.	• How to provide Customer budget for pre-approvals without detail requirements. • How to provide estimates without affecting margins?	• Unpredictability of Implementation project duration • Maintain required skills for executing development activities aligned to yearly product updates.

Value Proposition	**Predictable Development**
	
	• **3D**EXPERIENCE Platform expertise
	• Matured Development methodology with Extensive experience
	• Joint engagement with clear RASCI
	• DS Technology and Product Knowledge with access to specialized expertise and customization infrastructure
		Cost predictability & Optimization
		
		• Catalogue\Experience Based Delivery Model to enable Flexible Engagement Model at Committed Price
		• Cost Optimization by leveraging onsite-offshore Delivery model
			Matured Development Factory Model
			
			• Project execution with High maturity using Development Factory Model
			• Scalability and flexibility to match business evolution
			• Quality framework & Risk Management
			• Best practices and tools:
			  • Compliance with DS coding guidelines
			  • Industry Knowledge capitalization and reusability

Success Stories

Japanese Auto Customer

Release: **3D**EXPERIENCE R2016x & EXALEAD

Project Situation
• Requirement not clear with language challenges.
• Agile model of working.
• Complex non standard reports
• Demo needed to solution domain leaders

Solution delivered
• Adhered to all schedules delivering mostly within the timelines.
• POC for each topic resulted in concurrent development ensuring less risk in integration.
• PERFORM toolkit was deployed first time and deployed successfully, HONDA becomes a referential project.
• Working with other parties to salvage EXALEAD situation and help get positive buying.

Swedish Hi-tech Major

• **Release**: **3D**EXPERIENCE R2016x

Project Situation
• Moving Project plan and uncertain requirement understanding from client side.
• Multiple vendors working in parallel with complex interdependency and varying delivery speeds.
• Test Case definition was challenging to understand.
• Access need not aligned to access model in **3D**Experience.

Solution delivered
• Provided technical expertise in product management, report generation, excel macros
• Structured multi party co-ordination with end customer, and third parties for requirement understanding
• Demo based delivery buy-in of functionalities
• Provided expertise in business rules mapping
• Provided P&O expertise for implementation
• Quick deployment of QA and test automation teams.

American EPU Major

Release: **3D**EXPERIENCE R2017x

Project Situation
• Fit gap analysis challenge on latest release
• Dynamic resource changes
• Response time to POC very challenging

Solution delivered
• Experienced pool of resources.
• Strong understanding of customer's apps/ functionality thus helping in quicker and faster way for POCs and other analysis (RCAs)

Contact Us

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